

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

1/1/2004 - 12/31/2004

PRICE CLASS /TYPE	Sales					Listings		
	0-2	3	4+		Total	Residential	Condo	
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed	
\$19,999 or under	43	17	4	4	68	11	0	
\$20,000 - \$29,999	87	39	6	20	152	10	1	
\$30,000 - \$39,999	208	74	9	68	359	26	1	
\$40,000 - \$49,999	332	104	15	105	556	52	2	
\$50,000 - \$59,999	406	153	17	166	742	81	7	
\$60,000 - \$69,999	664	224	36	278	1202	99	14	
\$70,000 - \$79,999	911	419	52	362	1744	121	8	
\$80,000 - \$89,999	1278	698	126	483	2585	119	5	
\$90,000 - \$99,999	1351	975	171	436	2933	124	13	
\$100,000 - \$119,999	2847	4591	920	625	8983	241	6	
\$120,000 - \$139,999	2517	8183	1809	540	13049	256	4	
\$140,000 - \$159,999	1745	8133	2529	371	12779	191	2	
\$160,000 - \$179,999	1281	6169	2702	252	10404	151	3	
\$180,000 - \$199,999	783	4015	2473	190	7462	134	11	
\$200,000 - \$249,999	1195	5030	5058	266	11549	327	11	
\$250,000 - \$299,999	640	2608	3957	154	7360	227	6	
\$300,000 - \$399,999	642	2254	4360	171	7427	394	18	
\$400,000 - \$499,999	247	891	2258	50	3447	246	23	
\$500,000 OR OVER	182	1271	4001	49	5504	1545	31	
Totals	17359	45848	30503	4590	98305	4355	166	
Average Price	147.0	190.9	324.5	138.9	222.2	707.2	377.7	
(In Thousands \$)								
Median Price	124.0	158.0	243.0	113.0	165.9	259.5	189.9	
(In Thousands \$)								
Total Dollar Volume Single Family (In Thousands) 21205148.7	Total Dollar Volume Condominium (In Thousands) 637387.5			Total Home Sales Dollar Value (In Thousands) 21845493.4				
Time on Market OF UNITS SOLD				Types of Financing OF UNITS SOLD				
	#Single	#Condo			#Single	#Condo		
1-30 Days	29471	1273		FHA	4159	254		
31-60 Days	24181	1099		VA	1170	27		
61-90 Days	11789	658		FMHA	23	3		
91-120 Days	5659	322		Exchange	139	13		
121-180 Days	4405	312		Cash	12232	1000		
More than 180 Days	2264	237		Bond/IDA	10106	430		
Total Units Sold	93710	4590		Carryback	332	15		
Average Market Time	44.44	57.2		Cash to Loan	254	19		
				Conventional	65198	2827		
				Rent/Lease	53	2		
				SBA	8	0		
				Wrap	36	0		
				No Financing Reported	0	0		
				Total	93710	4590		

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market