

Arizona Regional Multiple Listing Service, Inc.  
Home Sales Report

1/1/2003 - 12/31/2003

PRICE CLASS /TYPE	Sales					Listings				
	0-2	3	4+		Total	Residential	Condo			
	Bedrm	Bedrm	Bedrm	Condo	Units	Listed	Listed			
\$19,999 or under	46	22	7	6	81	16	1			
\$20,000 - \$29,999	75	33	3	18	129	49	2			
\$30,000 - \$39,999	205	71	10	78	364	117	21			
\$40,000 - \$49,999	336	116	11	112	575	216	43			
\$50,000 - \$59,999	415	149	22	189	775	256	53			
\$60,000 - \$69,999	729	249	39	332	1349	362	86			
\$70,000 - \$79,999	1046	448	80	394	1968	517	122			
\$80,000 - \$89,999	1334	804	139	469	2746	689	118			
\$90,000 - \$99,999	1386	1436	204	369	3395	789	119			
\$100,000 - \$119,999	2664	5853	1163	641	10321	2174	155			
\$120,000 - \$139,999	2061	7958	1923	478	12421	2780	130			
\$140,000 - \$159,999	1180	6644	2336	323	10483	2497	95			
\$160,000 - \$179,999	774	3867	2382	190	7213	1971	71			
\$180,000 - \$199,999	501	2292	2126	145	5064	1424	50			
\$200,000 - \$249,999	703	2965	4004	173	7845	2236	75			
\$250,000 - \$299,999	387	1434	2865	104	4790	1709	65			
\$300,000 - \$399,999	321	1322	3011	78	4732	1830	50			
\$400,000 - \$499,999	122	565	1456	26	2169	926	29			
\$500,000 OR OVER	91	698	2304	24	3117	3053	54			
Totals	14376	36926	24085	4149	79537	23611	1339			
Average Price										
(In Thousands \$)	129.5	171.1	287.9	123.2	196.4	323.5	171.9			
Median Price										
(In Thousands \$)	112.0	143.5	218.6	103.6	149.7	174.5	115.9			
Total Dollar Volume Single Family (In Thousands)	15112549.1			Total Dollar Volume Condominium (In Thousands)	510968.5			Total Home Sales Dollar Value (In Thousands)	15623647.6	
Time on Market OF UNITS SOLD	#Single #Condo		Types of Financing OF UNITS SOLD					#Single #Condo		
1-30 Days	20763	1007	FHA					7966	374	
31-60 Days	23623	1185	VA					1496	31	
61-90 Days	14203	755	FMHA					32	1	
91-120 Days	7501	480	Exchange					122	11	
121-180 Days	6161	427	Cash					9870	864	
More than 180 Days	3135	295	Bond/IDA					6948	374	
Total Units Sold	75387	4149	Carryback					350	21	
Average Market Time	65.13	76.93	Cash to Loan					226	7	
			Conventional					48236	2461	
			Rent/Lease					71	0	
			SBA					8	0	
			Wrap					62	5	
			No Financing Reported					0	0	
			Total					75387	4149	

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market