

**Arizona Regional Multiple Listing Service, Inc.
Home Sales Report**

1/1/02 - 12/31/02

PRICE CLASS /TYPE	Sales					Listings	
	0-2	3	4+	Condo	Total	Residential	Condo
	Bedrm	Bedrm	Bedrm		Units	Listed	Listed
\$19,999 or under	22	9	1	1	33	21	0
\$20,000 - \$29,999	65	35	3	22	125	36	6
\$30,000 - \$39,999	199	45	7	64	315	122	20
\$40,000 - \$49,999	368	79	18	115	580	262	57
\$50,000 - \$59,999	512	117	16	206	851	303	61
\$60,000 - \$69,999	794	245	24	358	1421	424	120
\$70,000 - \$79,999	1021	497	81	519	2118	569	155
\$80,000 - \$89,999	1437	1046	140	536	3159	834	195
\$90,000 - \$99,999	1417	1845	288	435	3985	998	130
\$100,000 - \$119,999	2383	6363	1269	609	10624	2686	213
\$120,000 - \$139,999	1463	7008	1866	414	10751	3248	203
\$140,000 - \$159,999	875	5093	2131	286	8385	2874	120
\$160,000 - \$179,999	578	2853	1929	210	5570	2171	81
\$180,000 - \$199,999	365	1648	1723	110	3846	1732	73
\$200,000 - \$249,999	477	2241	3248	125	6091	2669	124
\$250,000 - \$299,999	253	1067	2217	65	3602	1928	96
\$300,000 - \$399,999	186	929	2191	38	3344	2143	104
\$400,000 - \$499,999	64	376	944	20	1404	1302	40
\$500,000 OR OVER	54	451	1642	14	2161	3559	60
Totals	12533	31947	19738	4147	68365	27881	1858
Average Price	118.8	160.0	272.4	112.0	182.0	313.5	168.4
(In Thousands \$)							
Median Price	103.5	136.0	205.4	95.5	138.0	175.0	117.0
(In Thousands \$)							
Total Dollar Volume Single Family (In Thousands) 11976707.5	Total Dollar Volume Condominium (In Thousands) 464514.5			Total Home Sales Dollar Value (In Thousands) 12441222.1			
Time on Market OF UNITS SOLD					Types of Financing OF UNITS SOLD		
	#Single	#Condo				#Single	#Condo
1-30 Days	19366	1089			FHA	10013	562
31-60 Days	18852	1128			VA	1734	51
61-90 Days	11784	805			FMHA	55	0
91-120 Days	6338	416			Exchange	77	9
121-180 Days	5082	413			Cash	8778	892
More than 180 Days	2712	289			Bond/IDA	3617	191

Total Units Sold	64218	4147		Carryback	341	37
Average Market Time	64.02	74.46		Cash to Loan	173	12
				Conventional	39275	2389
				Rent/Lease	46	1
				SBA	11	0
				Wrap	97	3
				No Financing Reported	1	0
				Total	64218	4147

This representation is based in whole or in part on the data supplied by Arizona Regional Multiple Listing Service. ARMLS does not guarantee nor is in any way responsible for its accuracy. Data maintained by ARMLS may not reflect all real estate activity in the market