

Arizona Regional Multiple Listing Service, Inc.

Home Sales Report

1/1/2008 - 1/31/2008

| PRICE CLASS /TYPE | Sales | | | | | Listings | |
|---|---|---------------|--------------|---|----------------|---------------|--------------|
| | 0-2 | 3 | 4+ | Condo | Total | Residential | Condo |
| | Bedrm | Bedrm | Bedrm | | Units | Listed | Listed |
| Under \$29,999 | 2 | 1 | 0 | 0 | 3 | 24 | 0 |
| \$30,000 - \$39,999 | 3 | 1 | 0 | 0 | 4 | 21 | 5 |
| \$40,000 - \$49,999 | 1 | 4 | 0 | 0 | 5 | 33 | 9 |
| \$50,000 - \$59,999 | 7 | 3 | 0 | 0 | 10 | 45 | 15 |
| \$60,000 - \$69,999 | 8 | 2 | 1 | 1 | 12 | 91 | 23 |
| \$70,000 - \$79,999 | 7 | 4 | 2 | 2 | 15 | 164 | 47 |
| \$80,000 - \$89,999 | 12 | 8 | 4 | 1 | 25 | 226 | 70 |
| \$90,000 - \$99,999 | 11 | 11 | 2 | 5 | 29 | 310 | 102 |
| \$100,000 - \$119,999 | 48 | 34 | 10 | 19 | 111 | 904 | 206 |
| \$120,000 - \$139,999 | 52 | 82 | 32 | 30 | 196 | 1981 | 298 |
| \$140,000 - \$159,999 | 46 | 82 | 42 | 23 | 193 | 2932 | 400 |
| \$160,000 - \$179,999 | 46 | 118 | 58 | 26 | 248 | 3796 | 419 |
| \$180,000 - \$199,999 | 45 | 142 | 79 | 14 | 280 | 4451 | 351 |
| \$200,000 - \$249,999 | 86 | 274 | 178 | 25 | 563 | 8728 | 522 |
| \$250,000 - \$299,999 | 45 | 129 | 133 | 17 | 324 | 6313 | 382 |
| \$300,000 - \$399,999 | 52 | 116 | 175 | 17 | 360 | 7244 | 421 |
| \$400,000 - \$499,999 | 26 | 38 | 102 | 10 | 176 | 4158 | 210 |
| \$500,000 - \$549,999 | 3 | 15 | 40 | 3 | 61 | 1276 | 74 |
| \$550,000 - \$749,999 | 7 | 45 | 73 | 5 | 130 | 4027 | 193 |
| \$750,000 - \$999,999 | 6 | 23 | 51 | 1 | 81 | 2462 | 49 |
| \$1,000,000 - \$1,249,999 | 1 | 4 | 23 | 1 | 29 | 833 | 9 |
| \$1,250,000 - \$1,499,999 | 2 | 4 | 13 | 0 | 19 | 840 | 10 |
| \$1,500,000 - \$1,999,999 | 2 | 2 | 9 | 0 | 13 | 762 | 9 |
| \$2,000,000 - \$2,999,999 | 0 | 4 | 8 | 0 | 12 | 742 | 1 |
| \$3,000,000 OR OVER | 0 | 0 | 8 | 0 | 8 | 681 | 5 |
| Totals | 518 | 1146 | 1043 | 200 | 2907 | 53044 | 3830 |
| Average Price (In Thousands \$) | 226.7 | 267.0 | 425.0 | 221.3 | 313.4 | 464.5 | 264.1 |
| Median Price (In Thousands \$) | 185.0 | 210.0 | 290.0 | 173.3 | 220.0 | 272.0 | 199.9 |
| Total Dollar Volume Single Family (In Thousands) | Total Dollar Volume Condominium (In Thousands) | | | Total Home Sales Dollar Value (In Thousands) | | | |
| 866761.9 | 44259.6 | | | 911021.5 | | | |
| Time on Market OF UNITS SOLD | | | | Types of Financing OF UNITS SOLD | | | |
| | #Single | #Condo | | | #Single | #Condo | |
| 1-30 Days | 485 | 31 | | FHA | 177 | 16 | |
| 31-60 Days | 525 | 35 | | VA | 52 | 3 | |
| 61-90 Days | 410 | 34 | | FMHA | 2 | 0 | |
| 91-120 Days | 293 | 15 | | Exchange | 3 | 0 | |
| 121-180 Days | 460 | 39 | | Cash | 512 | 41 | |
| More than 180 Days | 512 | 40 | | Bond/IDA | 268 | 22 | |
| Total Units Sold | 2707 | 200 | | Carryback | 12 | 1 | |
| Average Market Time | 110.03 | 116.94 | | Cash to Loan | 10 | 0 | |
| | | | | Conventional | 1665 | 117 | |
| | | | | Rent/Lease | 3 | 0 | |
| | | | | SBA | 1 | 0 | |
| | | | | Wrap | 2 | 0 | |
| | | | | No Financing Reported | 0 | 0 | |
| | | | | Total | 2707 | 200 | |

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